

Message Text

UNCLASSIFIED

PAGE 01 MADRID 04689 211620Z
ACTION FAA-00

INFO OCT-01 EUR-12 ISO-00 DOTE-00 SSO-00 EB-07 COME-00
/020 W

-----029062 211623Z /47

O R 211452Z JUN 77
FM AMEMBASSY MADRID
TO SECSTATE WASHDC IMMEDIATE 708
INFO AMEMBASSY PARIS
AMEMBASSY BRUSSELS
AMCONGEN FRANKFURT

UNCLAS MADRID 4689
DEPARTMENT PASS FAA INTERNATIONAL AFFAIRS (LEE JETT),

BRUSSELS, PARIS, FRANKFURT FOR FAA

E.O. 11652: N/A
TAGS: EAIR, BEXP, SP
SUBJECT: SALE OF WILCOX ELECTRIC ILS EQUIPMENT FOR SPANISH AIRPORT

1. EMBASSY HAS RECEIVED REQUEST FROM PAGE IBERICA, SA (LOCAL
SUSIDIARY OF NORTHROP-PAGE COMMUNICATIONS) FOR ASSISTANCE IN
OBTAINING CONTRACT FOR PROVISION OF ILS SYSTEM TO LOCAL AIRPORT
AT ALAVA, SPAIN. PAGE SUBMITTED BID ON HALF-MILLION DOLLAR CONTACT
AND UNDERSTAND THEY HAVE GOOD CHANCE OF WINNING. HOWEVER, LOCAL
SPANISH AUTHORITIES HAVE ASKED THAT FAA VERIFY THAT WILCOX ELECTRIC
ILS MARK I "D" SYSTEM HAS BEEN INSTALLED AND IS OPERATING SATIS-
FACTORILY IN CATEGORY II OPERATIONS AT CHICAGO'S O'HARE AIRPORT.
FURTHER IF FAA CAN PROVIDE ANY ADDITIONAL EXAMPLES OF SUCCESSFUL
INSTALLATION OF THIS EQUIPMENT IT WOULD BE APPRECIATED.

2. COMMENT/ACTION REQUESTED: PAGE'S LOCAL MANAGER KATEVI
OITTNEN SAID HE HAD BEEN IN TOUCH WITH MR. LEE JETT OF FAA WITH
REGARD THIS REQUEST. ALTHOUGH PRESENT CONTRACT IS RELATIVELY
SMALL, OITTNEN CLAIMS THAT SPANISH GOVERNMENT WILL PROBABLY
MAKE DECISION IN NEAR FUTURE ON PROCUREMENT OF ABOUT \$10 MILLION
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WORTH OF ILS EQUIPMENT AND WINNING THE ALAVA CONTRACT WOULD BE
GOOD BASE FOR BID ON LARGER SYSTEM. REQUEST FAA PROVIDE REQUESTED
VERIFICATION NO LATER THAN JUNE 24 SINCE DECISION IS SCHEDULED
FOR MONDAY JUNE 27. STABLER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, ELECTRIC EQUIPMENT, AIRPORTS, NAVIGATIONAL AIDS, CONTRACTS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MADRID04689
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770221-0512
Format: TEL
From: MADRID
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770636/aaaabfdp.tel
Line Count: 59
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 484f6479-c288-dd11-92da-001cc4696bcc
Office: ACTION FAA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 20-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2084179
Secure: OPEN
Status: NATIVE
Subject: SALE OF WILCOX ELECTRIC ILS EQUIPMENT FOR SPANISH AIRPORT
TAGS: EAIR, BEXP, SP
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/484f6479-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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